# DEUTSCHER DMOW MOWERS DMOW AUSTRALIA



bi-annual newsletter

# A MELBOURNE COUNCIL WITH 60+ DEUTSCHER MOWERS



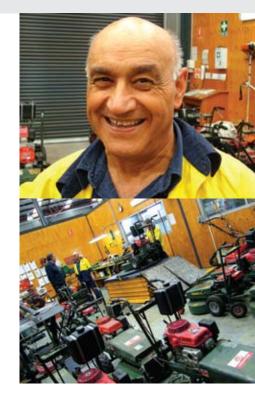
Moreland City Council is a major council in Metropolitan Melbourne. They have been using Deutscher mowers for over 40 years and currently have over 60 Deutscher Mowers in their fleet! 70% are the H660 Deutscher mower, while the remaining units are the Y560 model.

John Ricci has been Moreland City Council's small plant mechanic for over 36 years and has lived through many changes within local council. John regularly services many different types of power equipment and enjoys working on Deutscher mowers because they are easy to service and repair. Being Australian made means that John knows the spare parts supply will be reliable as he wont have to wait for parts to come from overseas. Moreland City Council have tried some imported brands and found them complicated and difficult to repair. John's apprentice Reese Hansen commented that "he likes working on Deutscher Mowers", and with such a large fleet of mowers and equipment he enjoys being kept busy. The Deutscher mowers do a huge amount of hours and the Council has a policy of changing these units over every five years. Deutscher Mowers were keen to show the Moorland City Council the new XE560 Deutscher Mower and point out all the benefits that had been incorporated into this new model.

Along with the fleet of Deutscher mowers, they have Kubota out-front deck mowers for larger areas and Honda machines for smaller areas that require a catcher.

Deutscher mowers are designed as a commercial quality self-propelled mower and are the choice of many council's for areas that are difficult for ride-on mowers to get to. Better than average rainfall this summer has made many areas difficult for ride-on mowers to access, so a large self propelled mower has been what is required. The mower season has exceeded sales expectations and with on-going rains we expect the season to extend for some time.

Starting in 1904, we have been manufacturing mowers in Ballarat, Victoria for over 60 years and are one of the oldest manufacturing facilities in Ballarat.



## SPARE PARTS FOR OLD DEUTSCHER MOWERS

While we receive many enquiries for older Deutscher mowers from both dealers & owners, some models are no longer supported and it's handy to know which machines are affected. Please note that we no longer carry parts for 'D', 'F', 'G' & 'Z' models unless they interchange with our current range of mowers. But all is not lost! Some very resourceful people have been able to find parts for these mowers on EBay as some dealers still have parts in stock. We would encourage you to jump online and see what you can find. Also, blades & blade plates and are still available for these units, but unfortunately no transmission parts.

We continue to keep most parts for the 'R' model ride-on mower, but this is likely to be reviewed soon due to the diminishing need for these parts.

### WHAT PEOPLE SAY

#### **XE560 Testimonial**

Recently a lady in New Zealand contacted us wanting to purchase a smaller Deutscher mower a few months prior to the release new XE560 Deutscher. Having previously owned a H26 Deutscher, she eventually found it too large for her requirements. Knowing that this new model would be far more suitable we persuaded her to wait for the new model. We were delighted when she sent us this email recently:

"Just to let you know the mower arrived eventually safe and sound and I am very, very pleased with it, It's much easier to handle and cuts very well. My property looks amazing. Thankyou very much. Kind regards Adri."

#### **H660 Testimonial**

Please pass this on to your Managing Director:

"I have owned two H26 Slashes over the past 20+ years, the first was purchased second hand from a council, it had done a lot of work but served me faithfully for many years, never missing a beat. I passed it down to my son and purchased a new one, once again it does an outstanding job, goes where a ride-on wont or a tractor slasher is too cumbersome, impossible to stall no matter what it is asked to cut. I use mine for mowing several kilometers of roadsides on the farm and tree plantations, gives a finish equal or better than a ride on mower, it is just an outstanding machine, tough as old boots, super reliable, best machine for purpose I have ever known or owned.

Please congratulate your designers and staff who build these. It is rare today to find quality like this, don't ever compromise in the future.

I have one and only suggestion, the front curved cutter body, I have found necessary to re-enforce as very heavy work tended to push it inwards onto the blades. Other than that, a perfect machine.

Kind regards.

Mike Taylor"

## **NOMINATION FOR THE XE560**

The XE560 Deutscher mower was recently nominated as product of the year in 2010 (commercial mowers section) in the March-April edition of Power Equipment magazine. You can add your vote by visiting <a href="https://www.powerequipment.com.au">www.powerequipment.com.au</a> and following the links to the voting page. It would be nice to have your support for an Australian made product.

### **DEALERS UPDATE YOUR WEBSITES**

Many dealers promote Deutscher Mowers on their own websites and we are thankful for the promotion that gives us. When you update your website can you update the Y560 Deutscher to the XE560 Deutscher mower?

If you need any pictures of the XE560 model please contact the office and we will arrange pictures to be sent to you.



## COLOUR CHANGE FOR DEUTSCHER MOWERS





Deutscher Mowers have had a long tradition of being the 'Green Machine' and we've painted our mowers the same colour for nearly forty years. Its time for a change and our new EX560 model has taken on a slightly different look while still maintaining something of our traditional 'green' appearance. The major change is the painted black chassis, while the cutter deck & the top cover have received a powder coating treatment in 'Hawthorn Green'. Many of the levers are now zinc platted which makes for a general lift in appearance. These new colors have been chosen because they are easily available in pressure packs for touch up purposes from your local hardware stores. We believe these changes will help in the show room and will be embraced by both dealers & customers. All XE560 Deutscher mowers are finished in this handsome new colour scheme, and it is expected that our updated 'H' model will follow suit later in the year.

## MANUALS FOR DEUTSCHER MOWERS AND SPARE PART PRICES

You may be interested to know that all the manuals for Deutscher Mowers (that we supply parts for) are available on our website. Anyone wishing to know a spare part number or information on a current model can go to:

### www.deutschermowers.com.au/online

Click on **Owner/Parts Manuals**, then click on the mower model you require. For spare part prices click on the code or part number window and type in the part number. Many of the old part numbers have been given new codes, but don't worry; when you enter an older part number our website will provide you with the current code so you can obtain the price and information concerning the part in question.

Please note that all prices shown on our website are recommended retail prices only, and do not include GST or freight

For any dealers wanting to know more information about their account, please contact our office to obtain a dealer code & password.



### THE SENIOR TEAM



### Peter Deutscher, Manager

As a school boy Peter, along with a friend, used to clean the factory on Saturday mornings for \$2 per hour, and at the time he thought that was good money! Peter completed a fitter & machinist apprenticeship under the watchful eye of his farther Eric, while doing night school welding in both electric-oxy and arc. Later he did a management course with the Swinburne Institute in Melbourne and took over management of the business in 2000 when his father retired. At that time Peter thought he knew the business, and if he could raise production he knew things would go well. It wasn't quite that straight forward though, and with a very dry period ahead the business became a real challenge. Peters wife, Fiona is a part-time physiotherapist and enjoys keeping fit, walking and playing tennis.



### Peter Clifton, Office Manager

Peter joined the team about 5 years ago after spending a number of years in the Banking Industry. He is a very keen AFL Bulldogs supporter and his son Steve plays football for the new Greater Western Sydney team. Peter enjoys his garden and is always keen to tell people how well his Deutscher Chipper Shredder works. Peter is normally the pleasant person who answers the phone when you contact the factory. When Peter applied for the job he informed us that his wife had lived opposite the Deutscher family home many years ago. He is quite certain this influenced his interview for the better.



### Wayne Boak, Factory Manager

As factory manager Wayne has been responsible for changing the factory culture into a very production orientated workplace. This has been an enormous and rewarding task for all involved. Wayne started work at MB John Valves which was a large factory next door to the Deutscher factory, and never thought he would end up working in the busy little factory next door. He has broad experience in using and programming CNC equipment, enjoys cars, (particularly V8 Holden utes), and the occasional round of golf. Wayne and his wife Karen own a very cute maltese cross terrier named Abby which tends to rule their house.



### Lindsay Greenbank, Technical Advice & Spare Parts

Lindsay has worked with us for over 48 years!!! Lindsay started work as an apprentice fitter & machinist and was in charge of the ride-on mower assembly for many years. He has accumulated a vast knowledge of Deutscher products and the 'R' model is his speciality - being the production supervisor for the production of the Deutscher ride on mower until they ceased manufacture in 2004. Lindsay is a country boy at heart and enjoys his small sheep farm 20 minutes from Ballarat. His farm is well manicured by Deutscher equipment. Lindsay's wife Sandra, loves her tennis and is a very competitive player.



### John Walmsley, Design Engineer

John was the production manager for another mower company until it closed its Melbourne operations nearly 10 years ago. With production techniques and safety standards needing to stay with the times, John has toiled tirelessly to upgrade the design, quality and function of our mower range. The Deutscher Chipper Shredder was John's design, and it is well recognized in the market place as the premium Chipper Shredder to purchase. He enjoys hang-gliding and going for a fly in his 'trike' when he can find time and the weather conditions are favorable. John & his wife enjoy bush walking and camping.

Proudly Designed, Manufactured & Assembled in Australia since 1904 (Engines only imported)

